

TRAINING COURSES AND TOOLS

Offered by CPS in partnership with ESI International



Providing Excellence in Training and Consulting!



Project Management Courses

Core Project Management Courses

- Managing Projects  
- Project Leadership, Management and Communications 
- Quality for Project Managers 
- Scheduling and Cost Control 
- Risk Management 
- Contract Management Principles and Practices 
- Project Management Applications 

Project Management Elective Courses

- Business Process Analysis, Innovation and Design
- Establishing the Project Management Office
- Budget and Financial Management
- Making Effective Presentations: Fundamentals
- Negotiation Skills for Project Managers
- Vendor Selection: A Collaborative Approach
- Writing Statements of Work: The Heart of Any Contract
- CPIC and the Exhibit 300
- Introduction to Project Management*

Preparing for PMP® Certification

- PMP® Exam Preparation 
- PMP® Exam Power Prep

Information Technology Project Management Courses

- Managing IT Projects 
- IT Risk Management 
- Software Testing for Better Project Management
- Systems Integration Project Management

Courses for Experienced Project Managers

- Unlocking the Power of Earned Value Management
- Requirements Management: A Key to Project Success
- Rapid Assessment and Recovery of Troubled Projects
- Leading Complex Projects
- Managing Global Projects
- Leading Project Managers
- Leading High-Performing Project Teams
- Aligning Project Management with Organizational Strategy
- Taking Charge of Organizational Change
- Project Planning, Analysis and Control*

Business Skills Courses

- Establishing a Business Mindset
- High-Impact Communication
- Critical Thinking and Problem Solving
- Budget and Financial Management
- Coaching and Mentoring for Improved Performance
- Taking Charge of Organizational Change

Business Analysis Courses

- Foundations of Business Analysis 
- How to Gather and Document User Requirements 
- Process Modeling Management
- Use Case Modeling
- Logical Data Modeling
- Testing Techniques for Tracing and Validating Requirements 
- Facilitation Techniques for Requirements Development
- Strategic Enterprise Analysis


Program Management Courses

- Program Management
- Core Business Skills Courses
- Courses for Experienced Project Managers
- Selected Project Management Elective Courses
- Selected Contract Management Courses
- PgMP® Exam Preparation 

Microsoft® Project Courses

- Microsoft® Project 2003 Essentials*
- Microsoft® Project 2003 Enterprise*

 Available online via ESI's e-Training. Click here for more information.

 Available online via ESI's Virtual Classroom. Click here for more information.

* Available on-site only.

Call CPS at (248) 352-9917

Contracting Courses

Core Government Contracting Core Courses

- Federal Contracting Basics (CON 110)
- Contract Pricing
- Negotiation Strategies and Techniques
- Source Selection: The Best-Value Process (CON 111)
- Operating Practices in Contract Administration (CON 112)

Specialized Contracting Courses

- Administration of Commercial Contracts
- Advanced Business Solutions in Contracting (CON 353)*
- Advanced Contract Administration
- Advanced Procurement Issues Workshop*
- Advanced Source Selection
- Applied Earned Value Management
- Business Law and the UCC
- Buying from Large and Small Businesses*
- CON 100: Shaping Smart Business Arrangements
- CON 120: Mission Focused Contracting*
- CON 215: Intermediate Contracting for Mission Support*
- CON 218: Advanced Contracting for Mission Support*
- Construction Contracting
- Contract Closeout
- Contract Disputes and Terminations
- Contract Purchasing System Review (CPSR)
- Cost Analysis and Negotiation Techniques (CON 217)
- Cost Estimating
- COTR Management of IT Service Contracts
- COTR Refresher*
- COTR Training Program
- CPIC and the Exhibit 300
- Design-Build Contracting
- Earned Value Management Fundamentals (BCF 102)
- Enterprise Architecture Fundamentals*

- The FAR Part 15: Negotiated Acquisition
- Federal Appropriations Law
- Federal Procurement of Architect and Engineer Services*
- Federal Supply Schedule Contracting
- Government Contract Audits
- Government Contract Law
- Government Cost Accounting
- GWACs, IDIQ Contracts and Schedules
- Improve Vendor Relations with Collaborative Risk Management*
- Incentive Contracts
- International Contracting
- IT Contracting
- Legal Considerations in Government Contracting (CON 216)
- Making Effective Presentations: Fundamentals
- Managing Cost-Reimbursement Contracts
- Managing Outsourcing Contracts
- Managing Performance-Based Service Awards
- Market Research and Commercial Item Acquisition
- Overview of Government Contracting
- Patents, Technical Data and Computer Software
- Performance-Based Acquisition*
- Performance-Based Service Contracting: Preparing Work Statements
- Performance-Based Service Acquisition for the Integrated Procurement Team*
- Preaward Business Decisions in Contracting (CON 214)*
- Project Management for Contracting Professionals
- Simplified Acquisition
- Subcontract Management in Government Contracting
- Task Order Contracting
- Understanding the Cost Accounting Standards
- Vendor Selection: A Collaborative Approach
- Writing Statements of Work: The Heart of Any Contract

Assessment Tools

- **PMAppraise®** Designed to assess project management knowledge 
- **BAAppraise®** Designed to assess business analysis knowledge 
- **CMAppraise®** Designed to assess contract management knowledge
- **IPTMAppraise™** Designed to assess information technology project management knowledge 
- **PM360™** 360-degree project management assessment that helps you examine your employees' abilities from every angle 

State and Local Government Courses

- Fundamentals of State and Local Government Contracting*
- Preparing Performance-Based Statements of Work for State and Local Governments*
- Contract Formation for Competitive (Best-Value) Negotiation*
- Contract Administration*

 Available online

* Available on-site only.



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To find out how to bring CPS' training to your location, please call (248) 352-9917